

AREA OF ORIGIN						MAIN TRANSPORTATION			DESTINATION AREA		
Packaging verification control	Licenses, authorizations, other formalities	Loading in the truck or container in factory or warehouse	Inland transportation at origin. From factory to port, airport, terminal or main carrier.	Export clearance formalities	Handling costs at origin. Port, airport, TIR, train, etc.	Main transport	Transportation insurance from the point of delivery to destination	Handling costs at destination. (Port, airport, TIR, train, etc.)	Import clearance duties and taxes	Inland transport at destination. From port, airport or logistics operator to warehouse	Unload
①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩	⑪	⑫



### Incoterms® 2020 ICC - RULES FOR ANY MODE OR MODES OF TRANSPORT

<b>EXW</b> Ex works	<b>A</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
<b>FCA</b> Free carrier	<b>B</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
<b>CPT</b> Carriage paid to	<b>c</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
<b>CIP</b> Carriage and insurance paid to	<b>D</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
<b>DAP</b> Delivered at place	<b>E</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
<b>DPU</b> Delivered at place unload	<b>F</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
<b>DDP</b> Delivered duty paid	<b>G</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩



### Incoterms® 2020 ICC - RULES FOR MARITIME TRANSPORTATION AND INLAND WATERWAYS

[www.remigipalmes.com](http://www.remigipalmes.com)

<b>FAS</b> Free alongside ship	<b>H</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
<b>FOB</b> Free on board	<b>I</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
<b>CFR</b> Cost and Freight	<b>J</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
<b>CIF</b> Cost, insurance and Freight	<b>K</b>	Cost	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩
		Risk	①	②	③	④	⑤	⑥	⑦	⑧	⑨	⑩

Seller

Buyer



The seller must provide the necessary documentation for export and import clearance at the buyer's request, risk and cost



Depending on the agreed delivery point

\* Required ICC-A

\*\* Required ICC-C